

A PROVEN, STRUCTURED PARTNERSHIP

Our CMMC Compliance *Process.*

A structured, transparent path to CMMC Level 2 certification — from scoping and gap assessment through your C3PAO audit. Designed to maximize your defensibility, manage your budget honestly, and keep your prime contractors confident in your progress along the way.



PHASE ONE

Scoping & Discovery

Understanding your environment

Before we can assess anything, we map your environment and **data flows** in detail — where Federal Contract Information lives, how it moves, and which systems can access it. Together, we determine the right architectural model: **full** environment in-scope, **hybrid** with segmentation, or a separate **enclave**. This decision shapes your architecture, cost, and timeline.

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OUTCOME

A defensible scope boundary, the right CMMC model selected, and detailed data flow diagrams that anchor every step that follows.



PHASE TWO

Gap Assessment

Third-party evaluation

With scope confirmed, ITS performs an independent assessment against all **110 CMMC Level 2 controls** — establishing your **SPRS baseline score** and pinpointing every gap that must be closed.

Note: SPRS scores are submitted from your own account per DoD rules. We'll guide you through it if you'd like.

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OUTCOME

A clear picture of your current security posture, an officially registered SPRS baseline, and the specific work required to reach CMMC Level 2 compliance.



PHASE THREE

Plan of Actions & Milestones

POA&M roadmap

Built directly from your gap assessment findings. Every gap mapped: **what needs to be fixed, who owns it, by when.**

Clear timelines and accountability built in — your living roadmap to a passing audit.

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OUTCOME

A clear remediation roadmap with actionable steps, ownership, timelines, and milestones leading to full compliance.



PHASE FOUR

System Security Plan

Begins here, evolves with you

We **begin** your SSP — a living record of how each control is **actually implemented** in your environment, not a template.

Initial documentation starts here and develops alongside remediation; your complete SSP is finalized before audit.

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OUTCOME

A defensible, evolving SSP that captures your controls as they're implemented — and stands fully assessor-ready before audit.



Built in partnership, not handed over. Your POA&M and SSP are developed collaboratively with your dedicated vCISO — defensible documentation that reflects your real environment, not a template.



PHASE FIVE

Execute & Remediate

With your vCISO

Your vCISO uses their allocated hours to guide remediation and close every identified gap. We jointly determine what your team handles, what we handle, and where additional resources are needed — with clear visibility throughout.

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OUTCOME

Gaps systematically remediated through partnership; your SPRS score climbs as you progress — visible momentum your primes will notice.

HONEST BUDGETING • NO SURPRISES

What's included — and what's scoped separately.

Your vCISO hours cover ongoing guidance and routine configuration (for example, enabling MFA or Defender in your existing Microsoft 365 environment). **Larger infrastructure projects** — such as migrating to GCC High to handle CUI — are scoped and quoted up front as separate engagements, so you always know what you're investing in and why.



OPTIONAL • IF REQUIRED FOR LEVEL 2

Build Your Level 2 Enclave

Secure environment for CUI / FCI / ITAR

For organizations handling Controlled Unclassified Information, a separate secure enclave is typically required. ITS designs and builds the enclave for your environment, migrates your sensitive data in, and restricts access to authorized personnel only. **The enclave must be built and populated before audit readiness.**

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OUTCOME

A secure, controlled enclave protecting your sensitive information — fully operational and ready for assessor review.



PHASE SIX

Audit Readiness & Certification

Prepared. Audited. Certified.

ITS prepares you for assessment — we gather your evidence, verify your documentation (including your finalized SSP), and confirm every control has the artifacts an assessor will expect. We recommend purchasing a **mock assessment from your C3PAO** — a true dry-run that mirrors the official audit. You then engage your C3PAO for the official audit; after passing, you upload results to SPRS.

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OUTCOME

CMMC Level 2 certified — with the documentation, processes, and security posture to maintain compliance and win DoD contracts confidently.

— HONEST BOUNDARIES —

What we *won't* do — by design.

We work inside the lines of DoD regulations and industry rules. These boundaries protect you, us, and the integrity of your certification.

- Certify your environment**
Only an independent C3PAO can issue certification — we prepare you for it.
- Upload SPRS for you**
DoD rules require submission from your account — we guide every step.
- Guarantee an audit outcome**
Only the C3PAO determines your score — we get you audit-ready.
- Support CMMC Level 3**
Level 3 is audited by Pentagon's DIBCAC — we specialize in Levels 1 & 2.
- Promise a fixed timeline**
Typical engagements run 8-12 months, varying with scope and team capacity.
- Trade incentives with C3PAOs**
We recommend C3PAOs based on fit — never on kickbacks or referral fees.

— OUR GOAL

Your CMMC *compliance*.

We guide you every step of the way — from initial assessment through certification and beyond. Most engagements take 8-12 months depending on your starting posture and resources. Together, we build a more secure future and protect your position in the DoD marketplace.

- ✓ Proven Process
- ✓ vCISO Partnership
- ✓ Honest Budgeting
- ✓ Measurable Progress